



Technology · Leadership · Convergence

Recruiter Profile: Kim Brooks

Areas of Specialty: Leadership and Executive Search, Technology and Operations,

Years of Recruiting Experience: 25

- Recruiter and advisor to senior tech leaders on leadership technology and operations roles. Deep understanding of the needs and goals of early-stage to mid-sized companies, with a special affinity for commercialization issues in emerging technologies, in domains from Cleantech to Cloud. Able to reconcile both technical and cultural priorities, going beyond the fundamentals and delivering long term solutions. Exhibits passion and insight for the sector which has enabled the development of a vast network, giving clients access to strategies and candidates not typically within reach.

Personal attributes: Intuitive, authentic, strategic, tenacious, loyal, focused, intelligent, creative.

Experience:

Recruiter, Corporate Recruiters Ltd., 1988 to current

- Functional expert in recruiting for Director, VP and C-level technology roles including Engineering, Operations and R&D
- Full life-cycle account management including business development, client management, hands-on search activity, candidate presentation, negotiation and ongoing follow-up
- Consult with client CEO's to understand company strategy and make recommendations for positioning company for growth and building development teams
- Employ search strategies that reach candidates in remote geographical locations, giving BC technology companies an opportunity to evaluate and hire the best from a global talent pool
- Collaborate with Corporate Recruiters team to deliver high quality results in the fastest possible time
- Facilitated key hires recently at NetApp, Alpha Technologies, Digital Payment, Endurance Windpower and Stemcell Technologies.

Recruiter, Corporate Consultants Toronto Ontario, 1986 to 1988

Education: BA, Anthropology/Psychology, Simon Fraser University.

Community:

- 2 decades of professional and volunteer work within BCs technology industry.
- Recipient of numerous awards for consulting excellence
- Past Director of Software BC (precursor to BC TIA)
- Director for Vancouver Enterprise Forum
- Chaired of various non-profit
- Extensive pro-bono search activity for Industry associations including BCTIA, VEF, BC Social Venture Partners, BC Innovation Council and others.